

# ---- ABOUT THE CUSTOMER -

With 3000+ outlets across the USA, this leading fast food restaurant chain experienced a **140% increase in delivery driver efficiency** resulting in a near 5 star customer rating.

### —— TRIGGER POINT ——

With online deliveries and driver-through pickups becoming an equally critical function as in-store dining for fast food chains, a lot of brands have had to revamp their delivery chain by undergoing a digital transformation. Getting the delivery strategy right is a key point and a stepping stone for success.

### CHALLENGES

**Delivery Driver Management**: This customer had a fleet of drivers with an average of 1 delivery per driver per hour which is almost unacceptable in the current scenario. One of the biggest challenges was to find the right mix between inhouse drivers and outsourcing deliveries.

### SOLUTIONS

A completely automated delivery process: Features like route optimization, e-proof of delivery, dynamic order allocation on a gamified driver app increases driver efficiency multifold. The customer in question improved driver efficiency by 140% in 6 months where their drivers started averaging 2.5 deliveries every hour!

#### **Handling 3rd party aggregators:**

There are orders coming from various channels- your own app, website, and third party aggregators like UberEats or Grab. Carrier management to increase efficiency is an upcoming challenge brands are facing.

#### **Carrier Integration Marketplace:**

LogiNext's one-click integration marketplace allows you to connect with multiple carriers at the click of a button using APIs. This made managing carriers and handling orders from several channels a breeze.

## FEATURE HIGHLIGHTS ——



Advanced Route
Optimization and
Trip Planning



Gamified Delivery
Driver App



Carrier Integration
Marketplace

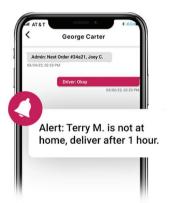


Geofencing and Heatmaps

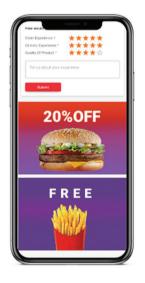
### **DELIVER A GREAT CUSTOMER EXPERIENCE**

A 100% white labeled solution allows you to put your brand on the front.

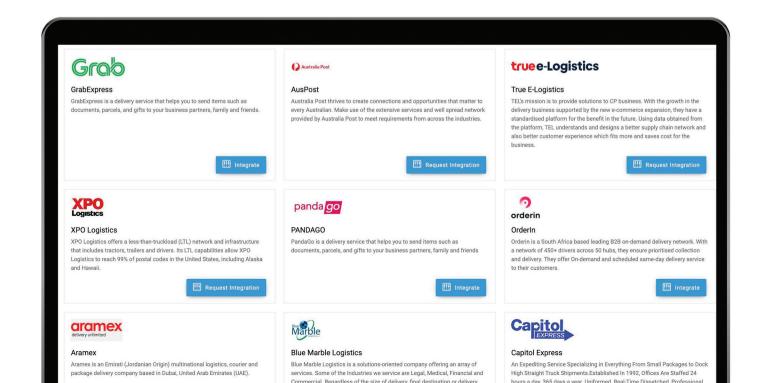
Regular ETA
Communication =
No-Anxiety For
End Customer



Run Contextual
Offers &
Promotions



# 1-CLICK CARRIER INTEGRATION MARKET PLACE



## **EFFECTIVE DELIVERY ASSOCIATE MANAGEMENT**

Turn Delivery Partners Into Entrepreneurs



Increase Their Earnings **2X** 

Hybrid Fleet Management



Reduction in Delivery cost by **20%** 

Precise Delivery Communication



Bring Order Cancellation <1%

96%

Auto Allocation 140%

Increase in driver efficiency

4.8/5

End Customer Rating



A comprehensive delivery management platform hosted on the cloud which helps brands automate their logistics operations. The platform enables brands digitize processes, reduce delivery costs, increase driver efficiency, and deliver a great customer experience.

LogiNext, 111 Town Square Place, Suite #1203, Jersey City, NJ 07310 USA: 1 866 253 3268 | Singapore: 800 101 3078 | Indonesia: 001 803 016 0315 | UAE: 800 035 703540 email: contact@loginextsolutions.com

© 2022 LogiNext Solutions. All Rights Reserved

